

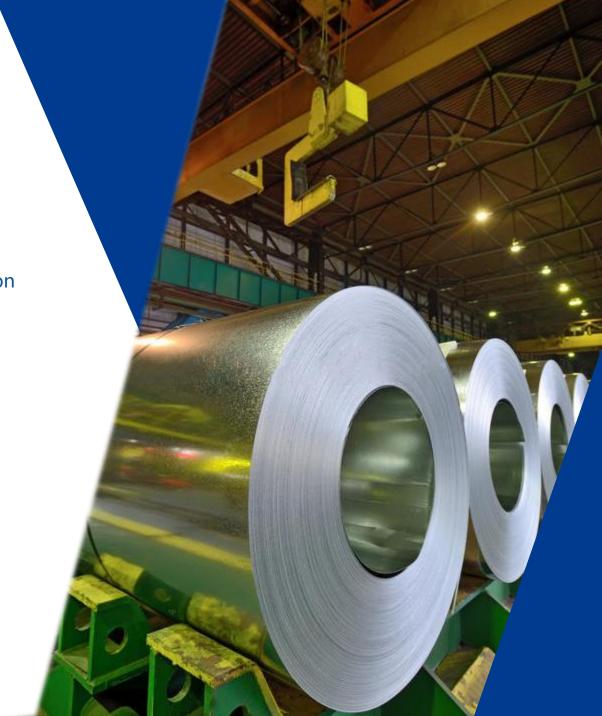
碳钢管生产,碳钢板材切割加工及配送

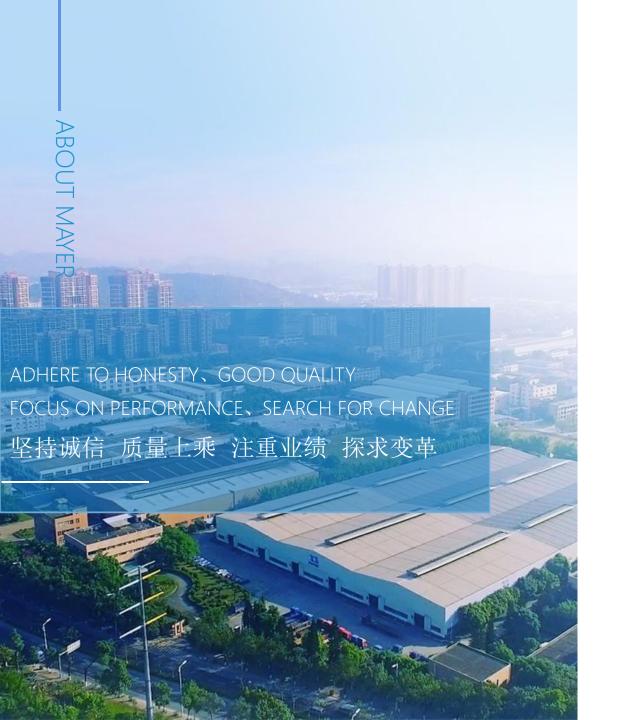
Carbon steel pipe production, sheet cutting, processing and distribution

# 美亚碳钢业务

Carbon steel business

精【钢】细造 无微不致 Good products come from good steel







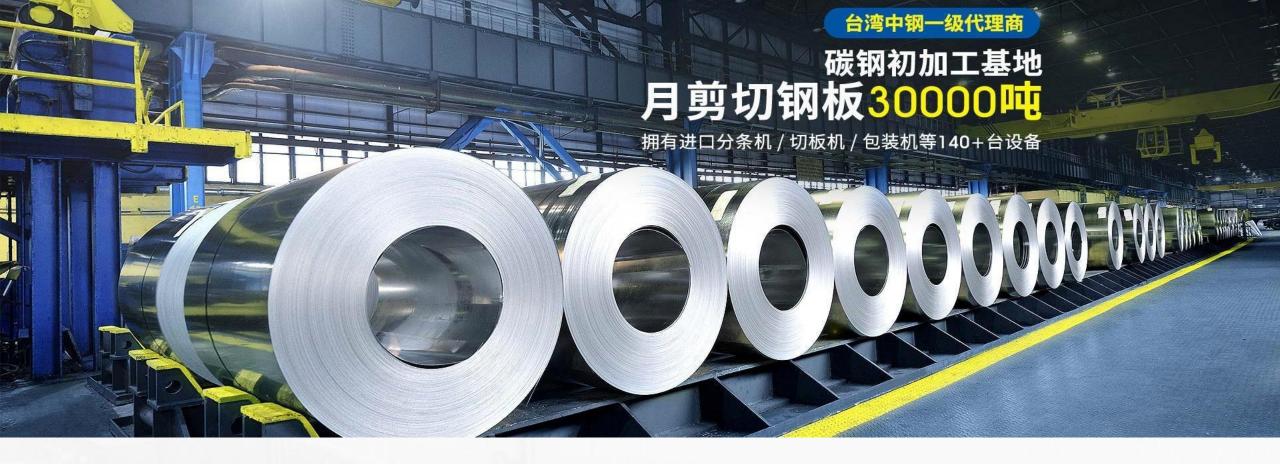
## 廣州美亞股份有限公司 GUANGZHOU MAYER CORP.,LTD.

#### 成立于1995年,注册资本2亿元人民币 于2004年在香港联交所主板上市(股票代码 01116.HK)

Founded in 1995, the registered capital of RMB 200 million yuan It was listed on the main board of the Hong Kong Stock Exchange (stock code: 01116.HK) in 2004.

广州美亚是国家高新技术企业,不锈钢水管"行业龙头"企业,**是华南地区碳钢集销售、加工、生产、配送为一体的企业。**公司重视研发工作和科技人员的培养,建立了研发中心和实验室,拥有强大的研发团队,取得多项知识产权;是经广东省科学技术厅认定的"广东省智能不锈钢管道工程技术研究中心";同时与广东工业大学及其它院校建立了"校企合作科研基地";在技术开发、人才培养等方面开展全面合作,努力提高企业竞争力。

Guangzhou Mayer is a national high-tech enterprise, stainless steel pipe "industry leader" enterprise, is the South China area of carbon steel sales, processing, production, distribution as one of the enterprises. The company attaches great importance to the research and development work and the training of scientific and technological personnel, has established a research and development center and laboratory, has a strong research and development team, has obtained a number of intellectual property rights; It is recognized by the Department of Science and Technology of Guangdong Province as "Guangdong Intelligent Stainless Steel Pipeline Engineering Technology Research Center". At the same time with Guangdong University of Technology and other institutions to establish a "school-enterprise cooperation scientific research base"; We should carry out all-round cooperation in technology development and personnel training and strive to improve the competitiveness of our enterprises.





**25** 25年风雨历程



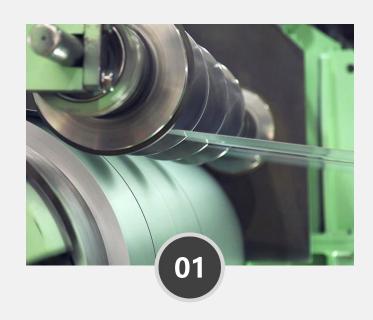
2 注册资本2亿元





## 碳钢业务范围 Carbon steel business scope





# 钢材剪切配送 Steel cutting & distribution

主要分条、平板、制管设备18台,月加工产能3万吨以上。主要分条、平板、制管设备均从日本、台湾进口,加工精度高、效率高。

There are 18 sets of main slitting, flat plate and pipe forming equipments with a monthly process ing capacity of more than 30,000 tons. The main slitting, flat plate and pipe forming equipments are imported from Japan and Taiwan, with high machining accuracy and high efficiency.



#### 定制碳钢管 Customized carbon steel pipe

公司设有焊管线、冷拔线,全方位供应各种机械结构用钢管。广泛用于制造结构件和机械零件。

The company is equipped with welded pipe lines and cold-drawn wire lines, offering comprehensive supply of mechanical structural steel pipes. These pipes are widely used in the manufacture of structures and mechanical components.



### 钢材代购服务 Steel coilact as purchasing agency

可根据客户的不同需求采购、加工各类钢材产品,做到代购、加工、配送一条龙服务,还可以为客户提供专业的钢材市场行情分析。

We specialize in procuring and processing various steel products tailored to diverse customer requirements, offering a comprehensive one-stop service including procurement, processing, and delivery. Additionally, we provide professional market trend analysis services to clients.

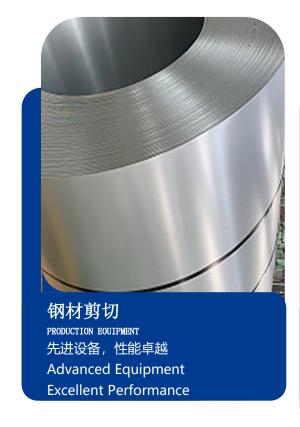
## 碳钢业务 CARBON STEEL BUSINESS

主要产品有SGCC、SECC、ES、SPCC、SPHC-PO、SPHC等,产品覆盖不锈钢板、电解/热浸镀锌钢板、冷轧/热轧/酸洗钢板、电磁钢片、马口铁、机械构造用碳钢钢管、一般结构用碳钢钢管、汽车用钢管。市场服务范围涵括家电、计算机、电子通讯、汽车、运动器材、家具业、五金机械加工业等产业。

The main products include SGCC, SECC, ES, SPCC, SPHC-PO, SPHC, etc. The product line covers stainless steel plates, electrolytic/hot-dip galvanized steel plates, cold-rolled/hot-rolled/pickled steel plates, electromagnetic steel sheets, tinplate, carbon steel pipes for mechanical construction, carbon steel pipes for general structures, and steel pipes for automobiles. The market service scope includes industries such as home appliances, computers, electronic communication, automobiles, sports equipment, furniture, hardware and machinery processing, etc.

应用领域: IT、TV、OA、家电、五金、机电、汽配、运动器材等

Application areas: IT, TV, OA, home appliances, hardware, electromechanical, automobile parts, sports equipment, etc.





## 企业优势 Company advantages

### 实力雄厚

#### **Enterprise strength**

2004年香港联交所主板上市,注册 资本RMB2亿元,自有土地

55500㎡, 主要生产厂房30000㎡。

In 2004, the company was listed on the main board of the Hong Kong Stock Exchange with a registered capital of RMB 200 million. The company owns 55,500 square meters of land and 30,000 square meters of main production plant.



## 设备先进

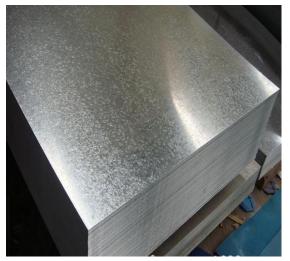
Advanced equipment 美亚生产设备采用日本和台湾进口 分条机、切板机、包装机等,共有 133台设备, 加工精度高、效率高。 Mayer production equipment adopts Japan and Taiwan imported slitting machine, plate cutting machine, packaging machine, a total of 133 sets of equipment, high processing accuracy, high efficiency.





#### 交付力强 Deliver power

主要分条、平板、制管设备18台, 月加工产能30000吨以上。 There are 18 sets of main slitting, f lat plate and pipe forming equipments, with a monthly processing capacity of more than 30,000 tons.



## 资源丰富

#### Multiple product varieties

常备钢材3万吨以上,产品涵盖: 热浸镀锌钢板、电解镀锌钢板、冷 轧钢板、热轧钢板、热轧酸洗钢板、 高频焊接冷轧/热轧钢管。 More than 30,000 tons of standing steel, products cover: hot dip galvanized steel, electrolytic galvanized steel, cold rolled steel, hot rolled steel, hot rolled pickling steel, Electrical steel, high frequency welding cold rolled/ hot rolled steel pipe.

## 企业优势 Company advantages

### 品质保障

Quality guarantee 公司通过ISO9001、ISO14001、

GB/T28001、IATF16949、ISO 10012、GB/T27922-2011、 安全生产标准化二级企业认证、高新 技术企业。

The company has passed ISO 9001, ISO 14001, GB/ T 28001, IATF 16949, ISO 10012, GB/ T 27922 - 2011,

safety production standardization secondary enterprise certification, hightech enterprise.



### 精细化管理

Fine management 拥有服务世界500强配套企业的管 理经验,合作超20年客户占比50 %以上;15年以上技术管理人员占 65%以上,保证生产效率、品质可 靠

With over 20 years of management experience serving world-renowned Fortune Global 500 enterprises, more than 50% of our clients have maintained long-term collaborations exceeding 20 years. Over 65% of our technical management professionals boast over 15 years of experience, ensuring efficient production processes and reliable quality.













TCL







## 交付力强

**Deliver** power

分条/切板交期3-5天, 制管 交期7-10天。

Delivery time of slitting/ cutting plate is 3 - 5 days.

Pipe delivery time 7 - 10 days.



## 守信重诺

Honest and trustworthy 连续十六年(2005-2021)广东省 "守合同重信用"企业、黄埔海关 AEO高级认证企业、AAA级信用企业。 For 15 consecutive years (2005 -2019), Guangdong Province "Abide by Contract and Restrict Credit" Enterprise, Huangpu Customs AEO Senior Certification Enterprise, AAA Credit Enterprise.



#### In 1995

广州美亚金属制品有限公司正式设立,注册资本1000万美元,投资总额1400万美元

MAYER Metal Products Co., Ltd. was formally established with a registered capital of 10 million US dollars and a total investment of 14 million US dollars

#### In 1997

公司正式挂牌

The company was officially listed

#### In 1998

被评定为"外商投资先进技术企业"

Was rated as "Foreign-funded Advanced Technology Enterprise"

#### In 1999

ISO9002:1994版认证通过

Obtained the ISO9002:1994 edition certification

#### In 2002

注册资本增为1290万美元,投资总额为美金2999万

The registered capital was increased to \$12.9 million, and the total investment was \$29.99 million

#### ABOUT MAYER -

### **COMPANY HISTORY**

#### In 2003

公司性质变更为外商投资股份制并更名为广州美亚股份有限公司, 股本人民币12,750万元

The company changed its nature to foreign-invested joint-stock system and changed its name to Guangzhou Mayer Co., Ltd., with a share capital of RMB 127.5 million

#### In 2004

公司在香港联交所主版上市 股票代码: 01116

The company is listed in the main version of the Hong Kong Stock Exchange Stock Code: 01116

#### In 2005

被海关总署评为2004年度诚信守法"红名单"企业

The company was rated as the "red list" of honest and law- abiding enterprises in 2004 by the General Administration of Customs

#### In 2006

注册资本增为2亿元人民币

The registered capital was increased to RMB 200 million

#### In 2007

公司开始推行ISO14001和OHSAS18000 The company began to implement ISO14001 and OHSAS18000





## 企业信用等级证书

CERTIFICATE OF ENTERPRISE CREDIT GRADE

#### 广州美亚股份有限公司

广东省企业诚信建设促进会、广东省企业信用评审委员会 对广州美亚股份有限公司在2019年05月进行企业信用状况评价, 评定结果为 AAA 级。特发此证。

证书编号:GDI2019A0131

Certificate Number: GDI2019A0131

颁发日期: 2019年05月15日 Date of Issue: May 15th,2019

有效日期: 2021年05月14日 Data of Every May 14th 20

Date of Expiry: May 14th,2021

查询网址: http://cxgd.org.cn(诚信广东网) Query URL:http://cxgd.org.cn(guangdong network integrity)

#### 证书说明

#### Notes:

- 1、企业信用等级自评定之日起有效期为二年。
  The enterprise credit grade is valid for 2 years starting from the date of issue.
- 2、企业信用等级实行复审制度,有效期内,每年复审一次。经 复审合格的,加盖复审章后可继续使用;使用状况发生变化 的,需重新评定使用等级并更换证书。

The credit grade should be re-examined every year in the period of validity. If the credit status has changed, the credit grade should be re-evaluated and the certificate should be changed.

- 3、有效期内企业改变名称的,必须持证到发证单位办理变更手续。 If the enterprise changes name in the period of validity, it shall take the certificate to the issue unit go through the formalities for the change.
- 4、本证书只证明企业在有限期内的信用状况,不作他用。
  The certificate is only used to prove the credit status in the period of validity.
- 5、本证书不得修改,转借。
  Modifications or use by any other person is not allowed.

评价机构:深圳市广弘国际信用评估有限公司 Review:Shenzhen Guanghong International Credit Ration Co., Ltd 复审记录:

Re-examination record



#### In 2008

管件取得"实用新型专利证书"

公司被海关评为"全国AA级企业"

obtained the "Utility Model Patent Certificate" for Pipe fittings, and the company was rated as "National AA Class Enterprise" by the customs.

#### In 2009

被中信保评为进出口"AA级风险管理企业"

Awarded as "AA Level Risk Management Enterprise " for Import and Export by Sinosure

#### In 2010

确定与宝钢成为2011年度不锈钢直供用户

Confirm with China Baosteel to become direct customer of stainless steel in 2011

#### In 2011

被中信保评为2011年信用风险管理AAA级企业07月,获得计量保证体系确认合格证书

The company was rated as AAA credit risk management enterprise in 2011 by Sinosure

#### In 2012

公司续展获得"MAYER"商标注册证

公司获得特种设备制造许可证-压力管道元件证书

The company obtained the special equipment manufacturing license - pressure pipe components certificate

#### In 2015

全自动包装和焊接机器人上线 Automatic packaging and welding robots come online

#### In 2017

公司荣获国家 "高新技术企业" 称号 The company has won the title of "high-tech enterprise"

#### In 2018

公司在香港交易所成功复牌

The company successfully resumed trading on the Hong Kong stock exchange

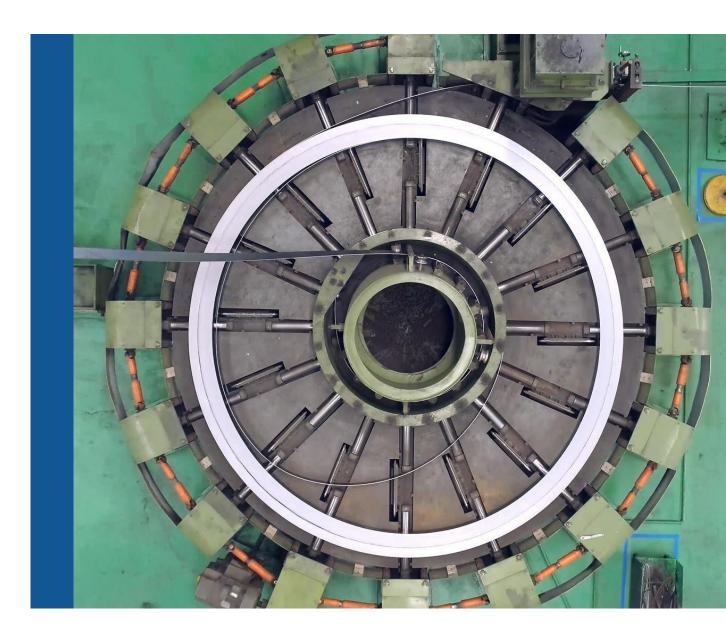
#### In 2019

与广东工业大学材能学院建立"校企合作科研基地"激光机投产使用

Established a "university- enterprise cooperative scientific research base" with School of Material and Energy, Guangdong University of Technology

#### In 2020

第二次通过 "高新技术企业" 认证 荣获 "五星级售后服务认证" 称号 荣获盟标国际认证 "五星品牌" 称号 荣登CCTV-2展播品牌,开展品牌新局面 Won the title of "five-star after-sales service certification" Won the league standard international certification "five-star brand" title Winning the CCTV-2 exhibition brand, to develop a new brand situation





#### In 2021

与广州市公用事业技师学院进行校企合作签约 荣获"绿色建筑节能推荐产品"及"工程建设推荐产品"两项证书 特种设备生产许可证(压力管道元件制造)换证成功

In October, signed a school-enterprise cooperation contract with Guangzhou Public Utilities Technician College.

In May, the company passed the "high-tech enterprise" certification for the second time

In April, it won the title of "Green Building Energy-saving Recommended Product" and "Engineering Construction recommended product"

In March, the special equipment production license (pressure pipeline components manufacturing) was successfully renewed



## 网络交换机/电脑服务器热浸镀锌钢板案例

Case of hot-dip galvanized steel plate for Network switch/ computer server

美亚与台湾中钢、国内宝钢、鞍钢等钢厂合作

Mayer collaborates with steel mills such as China Steel Corporation in Taiwan (CSC), Anshan Iron and Steel Group Corporation, Baoshan Iron & Steel Co.,Ltd

为下游用户提供的高等级热浸镀锌钢板,产品环保、耐腐蚀、耐指纹、高导电,表面微细锌花、色泽稳定,生产与冲压过程中不易脱锌,盐雾试验可达72小时,下游客户广泛用于冲压网络服务器(SERVER)机壳,系微软、HP、DELL、IBM、华为、浪潮、中兴、联想、TCL等国内外有名公司指定选用钢材。

We provide high-quality hot-dip galvanized steel plates for downstream users, which are environmental friendly, corrosion resistance, fingerprint-resistant, highly conductive, with a fine surface and stable color. During production and stamping processes, zinc removal is minimized, and the salt spray test can last up to 72 hours. These steel plates are widely used by downstream customers for stamping network server (SERVER) casings, and are specified for use by well-known domestic and international companies such as Microsoft, HP, DELL, IBM, Huawei, Inspur, ZTE, Lenovo, TCL, etc.





## 电视机背板镀锌钢板案例

Case of galvanized steel plate for TV Backboard

美亚与台湾中钢、国内宝钢、鞍钢等钢厂合作

Mayer collaborates with steel mills such as China Steel Corporation in Taiwan (CSC), Anshan Iron and Steel Group Corporation, Baoshan Iron & Steel Co.,Ltd

为下游用户提供的优良背板专用镀锌钢板、热浸镀锌钢板,产品环保、冲压成型性能俱佳、烤漆附着力强,下游客户广泛用于冲压电视机、教育机、会议机、广告机、显示器机壳,系TCL、海信、创维、康佳、海康威视、三星、LG等国内外有名公司指定选用钢材。

We provide high-quality galvanized steel plates and hot-dip galvanized steel plates specifically for backplate use to downstream users. Our products are environmentally friendly, feature excellent stamping forming performance, and have strong paint adhesion. They are widely used by downstream customers for stamping TV sets, educational machines, conference machines, advertising machines, and display casings, and are specified for use by well-known domestic and international companies such as TCL, Hisense, Skyworth, Konka, Hikvision, Samsung, LG, and others.





## 运动器材热轧精密钢管应用案例

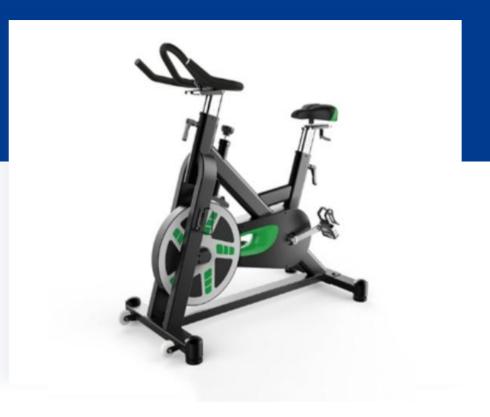
**Case of hot-rolled Precision steel pipe for sports equipment** 

美亚与台湾中钢、国内宝钢、鞍钢等钢厂合作

Mayer collaborates with steel mills such as China Steel Corporation in Taiwan (CSC), Anshan Iron and Steel Group Corporation, Baoshan Iron & Steel Co.,Ltd

美亚选用台湾中钢、国内宝钢、鞍钢等钢厂优良热轧钢板、热轧酸洗钢板,采用高频焊接技术,为下游用户制造优良精密碳钢焊接钢管,产品广泛应用于运动器材、健身器材等产品,产品获得认证厂家大力推荐。

Mayer uses high-quality hot-rolled steel plates and hot-rolled pickled steel plates from steel mills such as Such as China Steel Corporation (CSC), Anshan Iron and Steel Group Corporation, Baoshan Iron & Steel Co., Ltd, and uses high-frequency welding technology to manufacture high-quality precision carbon steel welded steel pipes for downstream users. The products are widely used in sports equipment, fitness equipment, and other products, and are highly recommended by certified manufacturers.





## 汽车配件精密钢管应用案例

**Case of Precision steel pipe for automotive parts** 

美亚与台湾中钢、国内宝钢、鞍钢等钢厂合作

Mayer collaborates with steel mills such as China Steel Corporation in Taiwan (CSC), Anshan Iron and Steel Group Corporation, Baoshan Iron & Steel Co.,Ltd

美亚选用台湾中钢、国内宝钢、鞍钢等钢厂优良冷轧钢板、热轧钢板、热轧酸洗钢板,采用高频焊接技术,为下游用户制造优良精密碳钢焊接钢管,产品广泛应用于汽车减震器、油管、仪表盘、座椅,等产品,产品获得认证的厂家有:广汽、日产、丰田、本田等。

Mayer selects high-quality cold-rolled steel plates, hot-rolled steel plates, and hot-rolled pickled steel plates from steel mills such as China Steel Corporation (CSC), Anshan Iron and Steel Group Corporation, Baoshan Iron & Steel Co., Ltd, and uses high-frequency welding technology to manufacture high-quality precision carbon steel welded steel pipes for downstream users. The products are widely used in automotive shock absorbers, oil pipes, instrument panels, seats, and other products. The certified manufacturers include GAC, Nissan, Toyota, Honda, and others.





## 硅钢产品小家电案例

**Case of Silicon steel products for small household appliances** 

美亚与台湾中钢、国内宝钢、鞍钢等钢厂合作

Mayer collaborates with steel mills such as China Steel Corporation in Taiwan (CSC), Anshan Iron and Steel Group Corporation, Baoshan Iron & Steel Co., Ltd

与台湾中钢、国内宝钢、鞍钢、浦项等钢厂合作,为下游用户提供的优良电磁钢板,产品环保、铁损低、磁通密度高、厚度均匀,适合冲制小家电产品电机的转子、定子产品,系美的、格力、九阳、松下等国内外有名公司指定选用钢材。

Cooperated with Taiwan China steel, domestic Baosteel, Angang, Pohang and other steel mills, Mayer supply the downstream users with excellent electromagnetic steel plate, our products are environmental friendly, with low iron loss, high magnetic flux density, uniform thickness, suitable for small household appliances motor rotor, stator products, that Midea, Gree, Jiuyang, Panasonic and other famous companies designated to choose steel.







广州美亚 公众号



广州美亚 官方网站



广州美亚 官方抖音

#### 广州美亚股份有限公司

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